

February 17, 2015

Dear Sir or Madam:

Finding responsible and effective ways to address climate change remains among the most important issues we face today. At the same time, the world is facing a future in which the supply and availability of all forms of energy will need to be increased significantly if we are to sustainably grow the global economy while improving both the standard and quality of life for people around the world.

Research, development and large-scale deployment of new and innovative technologies is critical to addressing these twin and related challenges, and a number of our institutions, many in partnership with industry, have emerged as leaders in the ongoing pursuit and commercialization of technologies that have the greatest potential to help us genuinely deliver on these important long-term imperatives.

In fact, energy companies have collectively spent billions over the past decade to develop and advance low-carbon and GHG-reduction technologies. At best, recent campaigns aimed at forcing institutions to divest their financial holdings of many of these same firms represent a distraction from the hard work required to produce sustainable climate solutions. At worst, they stand to cost institutions hundreds of millions of dollars that could have otherwise been used to advance cutting-edge research, enhance academic programs, and provide additional financial support and aid to students in need.

To date, several schools, such as Swarthmore College in Pa. and Wellesley College in Mass., have undertaken their own evaluations of the potential costs associated with divestment. According to internal audits, each institution projects its endowment could lose more than \$15 million per year over the next 10 years under a scenario in which divestment policies are adopted.

Reinforcing this analysis, a recent study by Prof. Daniel Fischel of the Univ. of Chicago, a signer of this letter, finds that portfolios that included energy-related stocks did better on an absolute basis over a 50-year time period than those that did not by an average of 0.7 percent per year – for each and every year the portfolio was active. With total university endowment holdings estimated to be \$456 billion, the projected costs associated with this policy could exceed \$3.2 billion per year. This strikes us as an excessively high price to pay for something even divestment proponents acknowledge is largely a symbolic act.

Meanwhile, even schools that choose to divest continue to consume and rely on products provided by the very same firms and industries targeted by their policies. In a 2013 letter explaining Harvard's decision not to divest, school president Drew Faust wrote that she found "troubling inconsistency" in the idea that "we should boycott a whole class of companies at the same time that, as individuals and as a community, we are extensively relying on those companies' products and services for so much of what we do every day."

In our view, continued engagement with the energy sector on these critical issues represents a far better and more practical approach than a policy of exclusion and isolation. Plainly put, the challenge of combatting climate change is too great, and the costs associated with divestment are too considerable, for us to pursue these worthwhile objectives in any other way.

Sincerely,

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